

COMPANY NAME: ONPOINT CONSULTING, INC.

CONTRACT NO.: GS00Q08BND0028

Labor ID#	LABOR CATEGORY	LOADED HOURLY LABOR RATE -- GOVERNMENT SITE				
		YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
		2/3/2009-2/2/2010	2/3/2010-2/2/2011	2/3/2011-2/2/2012	2/3/2012-2/2/2013	2/3/2013-2/2/2014
101G	Administration/Clerical					
101G-1	Administration/Clerical (Entry Level)	\$ 29.83	\$ 30.87	\$ 31.95	\$ 33.06	\$ 34.23
101G-2	Administration/Clerical (Journeyman)	\$ 37.78	\$ 39.11	\$ 40.48	\$ 41.89	\$ 43.36
101G-3	Administration/Clerical (Senior)	\$ 47.35	\$ 48.99	\$ 50.71	\$ 52.49	\$ 54.31
102G	Applications Developer					
102G-1	Applications Developer (Entry Level)	\$ 39.68	\$ 41.06	\$ 42.50	\$ 43.98	\$ 45.52
102G-2	Applications Developer (Journeyman)	\$ 64.69	\$ 66.95	\$ 69.29	\$ 71.72	\$ 74.23
102G-3	Applications Developer (Senior)	\$ 78.48	\$ 81.23	\$ 84.07	\$ 87.00	\$ 90.05
102G-4	Applications Developer (Master)	\$ 94.87	\$ 98.19	\$ 101.62	\$ 105.17	\$ 108.85
103G	Applications Systems Analyst					
103G-1	Applications Systems Analyst (Entry Level)	\$ 34.50	\$ 35.70	\$ 36.96	\$ 38.24	\$ 39.58
103G-2	Applications Systems Analyst (Journeyman)	\$ 43.12	\$ 44.64	\$ 46.19	\$ 47.80	\$ 49.46
103G-3	Applications Systems Analyst (Senior)	\$ 63.82	\$ 66.06	\$ 68.39	\$ 70.77	\$ 73.25
103G-4	Applications Systems Analyst (Master)	\$ 78.48	\$ 81.23	\$ 84.07	\$ 87.00	\$ 90.05
104G	Business Process Consultant	\$ 64.69	\$ 66.95	\$ 69.29	\$ 71.72	\$ 74.23
105G	Business Systems Analyst	\$ 44.85	\$ 46.43	\$ 48.07	\$ 49.76	\$ 51.48
106G	Chief Information Security Officer	\$ 150.92	\$ 156.19	\$ 161.67	\$ 167.30	\$ 173.17
107G	Computer Scientist	\$ 96.61	\$ 99.99	\$ 103.47	\$ 107.10	\$ 110.85
108G	Computer Forensic and Intrusion Analyst	\$ 81.93	\$ 84.79	\$ 87.76	\$ 90.83	\$ 93.99
109G	Configuration Management Specialist					
109G-1	Configuration Management Specialist (Journeyman)	\$ 50.01	\$ 51.78	\$ 53.58	\$ 55.47	\$ 57.40
109G-2	Configuration Management Specialist (Senior)	\$ 62.97	\$ 65.18	\$ 67.46	\$ 69.82	\$ 72.25
109G-3	Configuration Management Specialist (Master)	\$ 76.15	\$ 78.83	\$ 81.59	\$ 84.43	\$ 87.40
110G	Data Architect	\$ 79.35	\$ 82.11	\$ 84.99	\$ 87.98	\$ 91.07

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111G	Data Warehousing Specialist					
111G-1	Data Warehousing Specialist (Entry Level)	\$ 47.42	\$ 49.10	\$ 50.82	\$ 52.60	\$ 54.44
111G-2	Data Warehousing Specialist (Journeyman)	\$ 58.64	\$ 60.69	\$ 62.80	\$ 65.01	\$ 67.28
111G-3	Data Warehousing Specialist (Senior)	\$ 64.69	\$ 66.95	\$ 69.29	\$ 71.72	\$ 74.23
111G-4	Data Warehousing Specialist (Master)	\$ 71.58	\$ 74.10	\$ 76.69	\$ 79.38	\$ 82.17
112G	Database Specialist					
112G-1	Database Specialist (Entry Level)	\$ 56.06	\$ 58.01	\$ 60.04	\$ 62.13	\$ 64.31
112G-2	Database Specialist (Journeyman)	\$ 67.27	\$ 69.62	\$ 72.07	\$ 74.58	\$ 77.21
112G-3	Database Specialist (Senior)	\$ 80.20	\$ 83.00	\$ 85.90	\$ 88.93	\$ 92.04
112G-4	Database Specialist (Master)	\$ 94.87	\$ 98.19	\$ 101.62	\$ 105.17	\$ 108.85
113G	Disaster Recovery Specialist					
113G-1	Disaster Recovery Specialist (Journeyman)	\$ 59.51	\$ 61.58	\$ 63.74	\$ 65.96	\$ 68.28
113G-2	Disaster Recovery Specialist (Senior)	\$ 79.35	\$ 82.11	\$ 84.99	\$ 87.98	\$ 91.07
114G	Enterprise Architect	\$ 100.90	\$ 104.45	\$ 108.10	\$ 111.89	\$ 115.80
115G	ERP Analyst	\$ 53.72	\$ 55.61	\$ 57.56	\$ 59.56	\$ 61.66
116G	ERP Business/Architectural Specialist	\$ 73.31	\$ 75.89	\$ 78.53	\$ 81.28	\$ 84.13
117G	Financial Analyst	\$ 46.65	\$ 48.28	\$ 49.97	\$ 51.70	\$ 53.50
118G	GIS Analyst/Programmer	\$ 73.31	\$ 75.89	\$ 78.53	\$ 81.28	\$ 84.13
119G	Graphics Specialist	\$ 43.98	\$ 45.52	\$ 47.12	\$ 48.78	\$ 50.48
120G	Groupware Specialist	\$ 54.33	\$ 56.24	\$ 58.21	\$ 60.25	\$ 62.37

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121G	Hardware Engineer					
121G-1	Hardware Engineer (Entry Level)	\$ 37.93	\$ 39.27	\$ 40.65	\$ 42.07	\$ 43.52
121G-2	Hardware Engineer (Journeyman)	\$ 45.72	\$ 47.30	\$ 48.96	\$ 50.68	\$ 52.46
121G-3	Hardware Engineer (Senior)	\$ 55.93	\$ 57.88	\$ 59.91	\$ 62.01	\$ 64.17
121G-4	Hardware Engineer (Master)	\$ 75.90	\$ 78.56	\$ 81.29	\$ 84.15	\$ 87.09
122G	Helpdesk Specialist					
122G-1	Helpdesk Specialist (Entry Level)	\$ 32.77	\$ 33.93	\$ 35.11	\$ 36.33	\$ 37.61
122G-2	Helpdesk Specialist (Journeyman)	\$ 39.68	\$ 41.06	\$ 42.50	\$ 43.98	\$ 45.52
122G-3	Helpdesk Specialist (Senior)	\$ 50.01	\$ 51.78	\$ 53.58	\$ 55.47	\$ 57.40
123G	Information Assurance/Security Specialist					
123G-1	Information Assurance/Security Specialist (Entry Level)	\$ 46.14	\$ 47.76	\$ 49.42	\$ 51.15	\$ 52.94
123G-2	Information Assurance/Security Specialist (Journeyman)	\$ 64.69	\$ 66.95	\$ 69.29	\$ 71.72	\$ 74.23
123G-3	Information Assurance/Security Specialist (Senior)	\$ 70.72	\$ 73.19	\$ 75.76	\$ 78.41	\$ 81.15
123G-4	Information Assurance/Security Specialist (Master)	\$ 84.53	\$ 87.48	\$ 90.56	\$ 93.73	\$ 97.02
124G	Information Specialist/Knowledge Engineer	\$ 92.28	\$ 95.50	\$ 98.85	\$ 102.30	\$ 105.88
125G	Modeling and Simulation Specialist	\$ 68.99	\$ 71.41	\$ 73.90	\$ 76.49	\$ 79.16
126G	Network Specialist					
126G-1	Network Specialist (Entry Level)	\$ 40.12	\$ 41.50	\$ 42.96	\$ 44.47	\$ 46.04
126G-2	Network Specialist (Journeyman)	\$ 51.05	\$ 52.84	\$ 54.69	\$ 56.62	\$ 58.59
126G-3	Network Specialist (Senior)	\$ 66.67	\$ 68.99	\$ 71.41	\$ 73.90	\$ 76.49
126G-4	Network Specialist (Master)	\$ 78.48	\$ 81.23	\$ 84.07	\$ 87.00	\$ 90.05
127G	Program Manager	\$ 116.42	\$ 120.50	\$ 124.71	\$ 129.06	\$ 133.60
128G	Project Manager	\$ 99.19	\$ 102.66	\$ 106.25	\$ 109.98	\$ 113.82

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129G	Quality Assurance Specialist					
129G-1	Quality Assurance Specialist (Entry Level)	\$ 52.62	\$ 54.48	\$ 56.38	\$ 58.33	\$ 60.38
129G-2	Quality Assurance Specialist (Journeyman)	\$ 62.45	\$ 64.63	\$ 66.90	\$ 69.25	\$ 71.66
129G-3	Quality Assurance Specialist (Senior)	\$ 75.04	\$ 77.66	\$ 80.38	\$ 83.19	\$ 86.11
129G-4	Quality Assurance Specialist (Master)	\$ 95.31	\$ 98.65	\$ 102.09	\$ 105.66	\$ 109.36
130G	Research Analyst	\$ 53.47	\$ 55.35	\$ 57.28	\$ 59.29	\$ 61.37
131G	Strategic/Capital Planner	\$ 81.93	\$ 84.79	\$ 87.76	\$ 90.83	\$ 93.99
132G	Subject Matter Expert					
132G-1	Subject Matter Expert (Journeyman)	\$ 93.14	\$ 96.41	\$ 99.78	\$ 103.27	\$ 106.88
132G-2	Subject Matter Expert (Senior)	\$ 107.83	\$ 111.57	\$ 115.48	\$ 119.52	\$ 123.70
132G-3	Subject Matter Expert (Master)	\$ 129.37	\$ 133.89	\$ 138.59	\$ 143.41	\$ 148.45
133G	Systems Engineer	\$ 75.90	\$ 78.56	\$ 81.29	\$ 84.15	\$ 87.09
134G	Technical Editor	\$ 43.12	\$ 44.64	\$ 46.19	\$ 47.80	\$ 49.46
135G	Technical Writer	\$ 54.33	\$ 56.24	\$ 58.21	\$ 60.25	\$ 62.37
136G	Test Engineer					
136G-1	Test Engineer (Entry Level)	\$ 35.36	\$ 36.59	\$ 37.88	\$ 39.20	\$ 40.55
136G-2	Test Engineer (Journeyman)	\$ 47.42	\$ 49.10	\$ 50.82	\$ 52.60	\$ 54.44
136G-3	Test Engineer (Senior)	\$ 64.26	\$ 66.50	\$ 68.83	\$ 71.24	\$ 73.74
137G	Training Specialist					
137G-1	Training Specialist (Entry Level)	\$ 39.68	\$ 41.06	\$ 42.50	\$ 43.98	\$ 45.52
137G-2	Training Specialist (Journeyman)	\$ 47.42	\$ 49.10	\$ 50.82	\$ 52.60	\$ 54.44
137G-3	Training Specialist (Senior)	\$ 63.04	\$ 65.24	\$ 67.51	\$ 69.89	\$ 72.33
138G	Voice/Data Communications Engineer					
138G-1	Voice/Data Communications Engineer (Entry Level)	\$ 48.30	\$ 49.98	\$ 51.72	\$ 53.56	\$ 55.40
138G-2	Voice/Data Communications Engineer (Journeyman)	\$ 64.69	\$ 66.95	\$ 69.29	\$ 71.72	\$ 74.23
138G-3	Voice/Data Communications Engineer (Senior)	\$ 77.61	\$ 80.32	\$ 83.15	\$ 86.05	\$ 89.07
138G-4	Voice/Data Communications Engineer (Master)	\$ 92.28	\$ 95.50	\$ 98.85	\$ 102.30	\$ 105.88
139G	Web Content Analyst	\$ 38.80	\$ 40.17	\$ 41.57	\$ 43.02	\$ 44.53
140G	Web Designer	\$ 51.76	\$ 53.57	\$ 55.46	\$ 57.39	\$ 59.40

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101C	Administration/Clerical					
101C-1	Administration/Clerical (Entry Level)	\$ 34.38	\$ 35.56	\$ 36.82	\$ 38.10	\$ 39.44
101C-2	Administration/Clerical (Journeyman)	\$ 43.52	\$ 45.06	\$ 46.65	\$ 48.27	\$ 49.97
101C-3	Administration/Clerical (Senior)	\$ 54.55	\$ 56.45	\$ 58.44	\$ 60.48	\$ 62.60
102C	Applications Developer					
102C-1	Applications Developer (Entry Level)	\$ 45.73	\$ 47.31	\$ 48.97	\$ 50.68	\$ 52.47
102C-2	Applications Developer (Journeyman)	\$ 74.53	\$ 77.13	\$ 79.86	\$ 82.64	\$ 85.54
102C-3	Applications Developer (Senior)	\$ 90.43	\$ 93.60	\$ 96.87	\$ 100.27	\$ 103.78
102C-4	Applications Developer (Master)	\$ 109.31	\$ 113.13	\$ 117.10	\$ 121.20	\$ 125.44
103C	Applications Systems Analyst					
103C-1	Applications Systems Analyst (Entry Level)	\$ 39.75	\$ 41.14	\$ 42.57	\$ 44.06	\$ 45.62
103C-2	Applications Systems Analyst (Journeyman)	\$ 49.69	\$ 51.43	\$ 53.22	\$ 55.09	\$ 57.01
103C-3	Applications Systems Analyst (Senior)	\$ 73.55	\$ 76.13	\$ 78.80	\$ 81.56	\$ 84.39
103C-4	Applications Systems Analyst (Master)	\$ 90.43	\$ 93.60	\$ 96.87	\$ 100.27	\$ 103.78
104C	Business Process Consultant	\$ 74.53	\$ 77.13	\$ 79.86	\$ 82.64	\$ 85.54
105C	Business Systems Analyst	\$ 51.68	\$ 53.49	\$ 55.38	\$ 57.33	\$ 59.32
106C	Chief Information Security Officer	\$ 173.91	\$ 179.98	\$ 186.29	\$ 192.80	\$ 199.55
107C	Computer Scientist	\$ 111.32	\$ 115.20	\$ 119.24	\$ 123.41	\$ 127.73
108C	Computer Forensic and Intrusion Analyst	\$ 94.40	\$ 97.72	\$ 101.12	\$ 104.66	\$ 108.32
109C	Configuration Management Specialist					
109C-1	Configuration Management Specialist (Journeyman)	\$ 57.63	\$ 59.66	\$ 61.74	\$ 63.91	\$ 66.15
109C-2	Configuration Management Specialist (Senior)	\$ 72.57	\$ 75.10	\$ 77.72	\$ 80.45	\$ 83.27
109C-3	Configuration Management Specialist (Master)	\$ 87.76	\$ 90.84	\$ 94.01	\$ 97.30	\$ 100.71
110C	Data Architect	\$ 91.43	\$ 94.63	\$ 97.93	\$ 101.37	\$ 104.93

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111C	Data Warehousing Specialist					
111C-1	Data Warehousing Specialist (Entry Level)	\$ 54.65	\$ 56.57	\$ 58.57	\$ 60.60	\$ 62.74
111C-2	Data Warehousing Specialist (Journeyman)	\$ 67.58	\$ 69.93	\$ 72.36	\$ 74.91	\$ 77.54
111C-3	Data Warehousing Specialist (Senior)	\$ 74.53	\$ 77.13	\$ 79.86	\$ 82.64	\$ 85.54
111C-4	Data Warehousing Specialist (Master)	\$ 82.48	\$ 85.38	\$ 88.37	\$ 91.48	\$ 94.67
112C	Database Specialist					
112C-1	Database Specialist (Entry Level)	\$ 64.61	\$ 66.85	\$ 69.17	\$ 71.60	\$ 74.11
112C-2	Database Specialist (Journeyman)	\$ 77.53	\$ 80.22	\$ 83.04	\$ 85.96	\$ 88.97
112C-3	Database Specialist (Senior)	\$ 92.43	\$ 95.64	\$ 98.99	\$ 102.47	\$ 106.06
112C-4	Database Specialist (Master)	\$ 109.31	\$ 113.13	\$ 117.10	\$ 121.20	\$ 125.44
113C	Disaster Recovery Specialist					
113C-1	Disaster Recovery Specialist (Journeyman)	\$ 68.57	\$ 70.97	\$ 73.45	\$ 76.01	\$ 78.67
113C-2	Disaster Recovery Specialist (Senior)	\$ 91.43	\$ 94.63	\$ 97.93	\$ 101.37	\$ 104.93
114C	Enterprise Architect	\$ 116.28	\$ 120.36	\$ 124.57	\$ 128.92	\$ 133.42
115C	ERP Analyst	\$ 61.91	\$ 64.08	\$ 66.33	\$ 68.64	\$ 71.04
116C	ERP Business/Architectural Specialist	\$ 84.48	\$ 87.45	\$ 90.49	\$ 93.66	\$ 96.95
117C	Financial Analyst	\$ 53.74	\$ 55.62	\$ 57.57	\$ 59.58	\$ 61.66
118C	GIS Analyst/Programmer	\$ 84.48	\$ 87.45	\$ 90.49	\$ 93.66	\$ 96.95
119C	Graphics Specialist	\$ 50.68	\$ 52.47	\$ 54.30	\$ 56.20	\$ 58.17
120C	Groupware Specialist	\$ 62.61	\$ 64.81	\$ 67.09	\$ 69.44	\$ 71.87

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121C	Hardware Engineer					
121C-1	Hardware Engineer (Entry Level)	\$ 43.72	\$ 45.25	\$ 46.84	\$ 48.48	\$ 50.17
121C-2	Hardware Engineer (Journeyman)	\$ 52.67	\$ 54.51	\$ 56.41	\$ 58.41	\$ 60.44
121C-3	Hardware Engineer (Senior)	\$ 64.45	\$ 66.71	\$ 69.04	\$ 71.46	\$ 73.96
121C-4	Hardware Engineer (Master)	\$ 87.46	\$ 90.53	\$ 93.68	\$ 96.96	\$ 100.35
122C	Helpdesk Specialist					
122C-1	Helpdesk Specialist (Entry Level)	\$ 37.77	\$ 39.09	\$ 40.46	\$ 41.86	\$ 43.33
122C-2	Helpdesk Specialist (Journeyman)	\$ 45.73	\$ 47.31	\$ 48.97	\$ 50.68	\$ 52.47
122C-3	Helpdesk Specialist (Senior)	\$ 57.63	\$ 59.66	\$ 61.74	\$ 63.91	\$ 66.15
123C	Information Assurance/Security Specialist					
123C-1	Information Assurance/Security Specialist (Entry Level)	\$ 53.17	\$ 55.03	\$ 56.94	\$ 58.94	\$ 61.01
123C-2	Information Assurance/Security Specialist (Journeyman)	\$ 74.53	\$ 77.13	\$ 79.86	\$ 82.64	\$ 85.54
123C-3	Information Assurance/Security Specialist (Senior)	\$ 81.49	\$ 84.34	\$ 87.30	\$ 90.36	\$ 93.51
123C-4	Information Assurance/Security Specialist (Master)	\$ 97.41	\$ 100.82	\$ 104.35	\$ 108.01	\$ 111.79
124C	Information Specialist/Knowledge Engineer	\$ 106.33	\$ 110.04	\$ 113.91	\$ 117.88	\$ 122.02
125C	Modeling and Simulation Specialist	\$ 79.50	\$ 82.30	\$ 85.17	\$ 88.14	\$ 91.23
126C	Network Specialist					
126C-1	Network Specialist (Entry Level)	\$ 46.22	\$ 47.83	\$ 49.51	\$ 51.25	\$ 53.05
126C-2	Network Specialist (Journeyman)	\$ 58.83	\$ 60.90	\$ 63.03	\$ 65.24	\$ 67.51
126C-3	Network Specialist (Senior)	\$ 76.82	\$ 79.50	\$ 82.30	\$ 85.17	\$ 88.14
126C-4	Network Specialist (Master)	\$ 90.43	\$ 93.60	\$ 96.87	\$ 100.27	\$ 103.78
127C	Program Manager	\$ 134.16	\$ 138.86	\$ 143.70	\$ 148.73	\$ 153.93
128C	Project Manager	\$ 114.29	\$ 118.30	\$ 122.44	\$ 126.73	\$ 131.17

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129C	Quality Assurance Specialist					
129C-1	Quality Assurance Specialist (Entry Level)	\$ 60.63	\$ 62.76	\$ 64.95	\$ 67.22	\$ 69.58
129C-2	Quality Assurance Specialist (Journeyman)	\$ 71.96	\$ 74.48	\$ 77.08	\$ 79.79	\$ 82.58
129C-3	Quality Assurance Specialist (Senior)	\$ 86.46	\$ 89.48	\$ 92.63	\$ 95.87	\$ 99.22
129C-4	Quality Assurance Specialist (Master)	\$ 109.84	\$ 113.68	\$ 117.63	\$ 121.76	\$ 126.01
130C	Research Analyst	\$ 61.62	\$ 63.77	\$ 66.01	\$ 68.32	\$ 70.71
131C	Strategic/Capital Planner	\$ 94.40	\$ 97.72	\$ 101.12	\$ 104.66	\$ 108.32
132C	Subject Matter Expert					
132C-1	Subject Matter Expert (Journeyman)	\$ 107.32	\$ 111.09	\$ 114.98	\$ 119.01	\$ 123.16
132C-2	Subject Matter Expert (Senior)	\$ 124.24	\$ 128.57	\$ 133.08	\$ 137.73	\$ 142.55
132C-3	Subject Matter Expert (Master)	\$ 149.08	\$ 154.29	\$ 159.69	\$ 165.26	\$ 171.05
133C	Systems Engineer	\$ 87.46	\$ 90.53	\$ 93.68	\$ 96.96	\$ 100.35
134C	Technical Editor	\$ 49.69	\$ 51.43	\$ 53.22	\$ 55.09	\$ 57.01
135C	Technical Writer	\$ 62.61	\$ 64.81	\$ 67.09	\$ 69.44	\$ 71.87
136C	Test Engineer					
136C-1	Test Engineer (Entry Level)	\$ 40.75	\$ 42.17	\$ 43.63	\$ 45.17	\$ 46.73
136C-2	Test Engineer (Journeyman)	\$ 54.65	\$ 56.57	\$ 58.57	\$ 60.60	\$ 62.74
136C-3	Test Engineer (Senior)	\$ 74.04	\$ 76.63	\$ 79.32	\$ 82.09	\$ 84.96
137C	Training Specialist					
137C-1	Training Specialist (Entry Level)	\$ 45.73	\$ 47.31	\$ 48.97	\$ 50.68	\$ 52.47
137C-2	Training Specialist (Journeyman)	\$ 54.65	\$ 56.57	\$ 58.57	\$ 60.60	\$ 62.74
137C-3	Training Specialist (Senior)	\$ 72.63	\$ 75.18	\$ 77.80	\$ 80.54	\$ 83.34
138C	Voice/Data Communications Engineer					
138C-1	Voice/Data Communications Engineer (Entry Level)	\$ 55.64	\$ 57.60	\$ 59.62	\$ 61.70	\$ 63.86
138C-2	Voice/Data Communications Engineer (Journeyman)	\$ 74.53	\$ 77.13	\$ 79.86	\$ 82.64	\$ 85.54
138C-3	Voice/Data Communications Engineer (Senior)	\$ 89.45	\$ 92.56	\$ 95.82	\$ 99.17	\$ 102.63
138C-4	Voice/Data Communications Engineer (Master)	\$ 106.33	\$ 110.04	\$ 113.91	\$ 117.88	\$ 122.02
139C	Web Content Analyst	\$ 44.71	\$ 46.29	\$ 47.90	\$ 49.56	\$ 51.31
140C	Web Designer	\$ 59.64	\$ 61.73	\$ 63.89	\$ 66.14	\$ 68.44